

True North Consulting Group, LLC

APPENDIX C – PRICING INDEX

DIR-CPO-4894

| SERVICES | | | |
|--|---|---------------------------------|----------------|
| Service Name | Service Description | Unit of Issue | Discount % off |
| Comprehensive Technology Assessment | Assessment of all technology systems, including cybersecurity systems, to be used for long-range planning. | Hour | 20.00% |
| Cyberhygiene Training | Training for staff on best practices for cybersecurity awareness. | Hour | 20.00% |
| Firewall Configuration Review | Evaluate the configuration of security perimeter defense against best practices. | Hour | 20.00% |
| Incident Response/Disaster Recovery Plan | Written plan to proactively identify and document processes in advance of a cybersecurity or disaster incident. | Hour | 20.00% |
| IT Risk Assessment | Framework-based assessment of cybersecurity controls. | Hour | 20.00% |
| Managed Threat Detection and Response | 24/7 Monitoring and Response. | Per User Anually (based on EPS) | 20.00% |
| Penetration Testing | Evaluate the effectiveness of security measures. | Hour | 20.00% |
| Personalized Services | Customized services based on the organization's current needs. | Hour | 20.00% |
| Social Engineering | Simulated phishing exercise to measure staff's ability to identify questionable emails. | Hour | 20.00% |

| SERVICES | | | |
|--------------------------------------|--|----------------------|-----------------------|
| Service Name | Service Description | Unit of Issue | Discount % off |
| Virtual CISO | Cybersecurity staff augmentation for an organization. | Hour | 20.00% |
| Vulnerability Scans | Identify software and firmware vulnerabilities/risks based on severity. | Hour | 20.00% |
| Wireless/IoT/UC Vulnerability Review | Evaluate wireless, internet of things, and unified communications risks within an environment. | Hour | 20.00% |

End of Appendix C