



TRUENORTH▲

TECHNOLOGY CONSULTING SERVICES

PRICING LIST

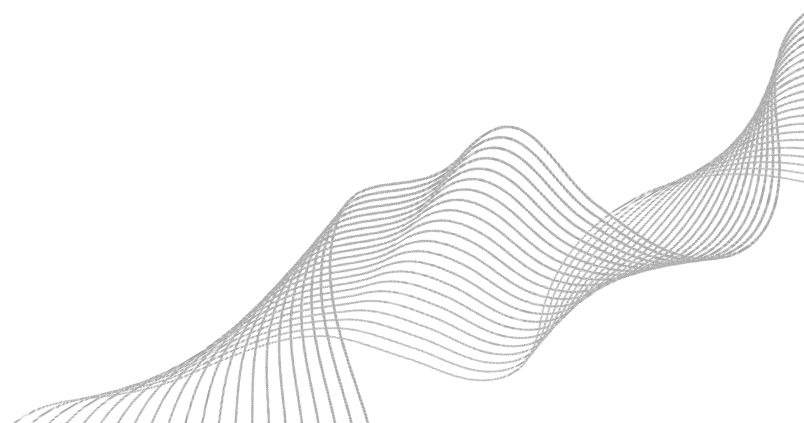
DIR-CPO-4894

REVISED

JULY 2024

sales@tncg.com

+1.888.650.4580



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SERVICE NAME	SERVICE DESCRIPTION	*AVERAGE HOURLY RATE	DISCOUNT %
Comprehensive Technology Assessment	Assessment of all technology systems, including cybersecurity systems, to be used for long-range planning	\$165 per hour	20%
Cyberhygiene Training	Training for staff on best practices for cybersecurity awareness	\$165 per hour	20%
Firewall Configuration Review	Evaluate the configuration of security perimeter defense against best practices	\$165 per hour	20%
Incident Response and/or Disaster Recovery Plan	Written plan to proactively identify and document processes in advance of a cybersecurity or disaster incident	\$165 per hour	20%
IT Risk Assessment	Framework-based assessment of cybersecurity controls	\$160 per hour	20%
Managed Threat Detection and Response	24/7 Monitoring and Response	\$160 per hour	20%
Penetration Testing	Evaluate the effectiveness of security measures	\$175 per hour	20%
Personalized Services	Customized services based on the organization's current needs	\$165 per hour	20%
Social Engineering	Simulated phishing exercise to measure staff's ability to identify questionable emails	\$160 per hour	20%
Virtual CISO	Cybersecurity staff augmentation for an organization	\$165 per hour	20%
Vulnerability Scans	Identify software and firmware vulnerabilities/risks based on severity	\$160 per hour	20%
Wireless/IoT/UC Vulnerability Review	Evaluate Wireless, Internet of Things, and Unified Communications risks within an environment	\$165 per hour	20%

*This pricing list includes an average hourly rate for True North's services. The final hourly rate for a project may vary depending on its size, scope, and the expertise required to complete the project. Clients will accept and approve the final hourly rates before work on the project commences.

WARRANTY AND RETURN POLICIES

True North Consulting Group specializes in providing professional technology assessment and consulting services. Our services and recommendations are based on expert analysis and industry best practices. Due to the nature of our services, we do not offer any warranty or guarantee, express or implied, for the outcomes or results derived from our assessments or consulting services.

WARRANTY POLICY

True North's consulting and assessment services are provided "as is" and "as available" without representations or warranties of any kind.

RETURN POLICY

As our services consist of intellectual property and professional expertise delivered at the time of consultation or assessment, True North does not offer returns, refunds, or exchanges once we have submitted all required deliverables to the Client.

By engaging our services, the Client acknowledges and agrees to this policy, understanding that True North services are provided without any warranties or guarantees and that no returns or refunds will be issued.